

Breaking The UNWRITTEN RULES

Unwritten Rules are the mindsets and assumptions that govern how we live.
Nobody talks about them, but everybody knows what they are and
they do define how we act!

How you think affects how you act!

Belonging

Social Contracts

Common Unwritten Rules

Unwritten Rules In Groups

The rule of permission: They won't let us do it.
The rule of importance: It's all about me.
The rule of resources: We can't afford it.
The rule of engagement: No one wants to help.

Unwritten Rules In Communication

The rule of volume: The louder - the better.
The rule of frequency: The more I send, the better.
The rule of conversation: Listen to me!

Unwritten Rules in Our Jobs

The rule of possibility: That's impossible.
The rule of planning: We'll just do it.
The rule of responsibility: It's not my job.

The rule of follow-thru: Just set it and forget it.
The rule of initiative: I just do what I'm told.

Unwritten Rules of Individuals

The rule of capability: I'm not good enough.
The rule of self-sufficiency: I'll do it by myself.
The rule of responsibility: It's not my fault.
The rule of time: There's never enough time.
The rule of stress: My life is out of control.

Unwritten Rules Among Leaders

The rule of control: It's my way or the highway.
The rule of motivation: Do it because "I said so!"
The rule of direction: I get to tell you where to go
The rule of right: I know how it should be done.

How you think affects how you act!

5 Unwritten Rules That Affect Projects

Possibility – *A rule about tasks*

“There is no reason anyone would want a computer in their home.”

- Ken Olson

Capability – *A rule about competence*

“Whether you think you can or you think you can't, you're right!”

- Henry Ford

Importance – *A rule about priorities*

“It is never a question of time. It is always a question of priorities.”

- L.A. Weber

Engagement – *A rule about community*

“Alone we can do so little; together we can do so much.”

- Helen Keller

Growth – *A rule about improvement*

“How do you get to Carnegie Hall? Practice!”

- Jack Benny

What is worth trying even if you know you might fail?