



NJ PMI Chapter
May 6th Symposium 2013

Leading Others – Best Practices and Bettering Your Leadership Capability

Wendy Blumenstein
[wendy.blumenstein@Momentum-
Partners-LLC.com](mailto:wendy.blumenstein@Momentum-Partners-LLC.com)
215-794-4380

Momentum Partners, LLC.

...Accelerating Results!

- **What: *Enable rapid change*** with a laser focus on productivity & business outcomes
- Productivity-Performance Firm working with
 - Leaders
 - Teams
- **History:** Working with Companies & Leaders to accelerate results & grow their businesses – in ***our 25th year***
- **Unique Value:** Flexibility of a boutique & broad range delivery power a of large scale consulting firm
 - Scalable global network to deploy solutions quickly – 2500 formal partners worldwide
 - Simultaneously deliver a business result and embed organizational changes
- **How:** Organize around a concrete business deliverable incorporating innovation & breakthrough thinking techniques into all work so your employees learn how to apply them.
- **Services:** Consulting, Training, Breakthrough Thinking & High Performance Coaching
- **Who:** Work with Business Line Leaders, HR & Training
- **Where:** Global reach – US, Europe, Asia Pacific, Latin America

Program Objectives



1. Identify the Leadership Best Practices to be a better leader – no matter whether you are Project Leader, Project Manager or an organizational leader.
2. Explore Leadership stories with challenges of other leaders.
3. Find one Best Practice you can apply immediately.

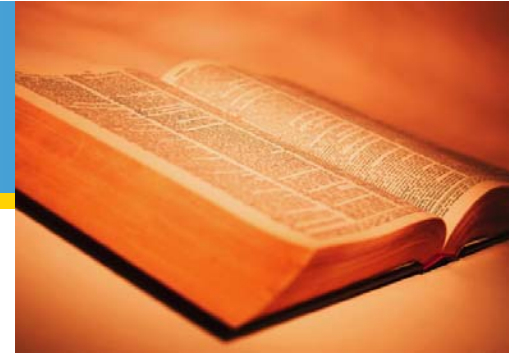
Leadership Capabilities

- Change is the norm today
 - Growth, higher productivity, technology implementation, process improvement
- Honed capabilities are required
 - Knowing when + how to apply each – is critical
- Applies in Leading projects, organizations, a function, or team

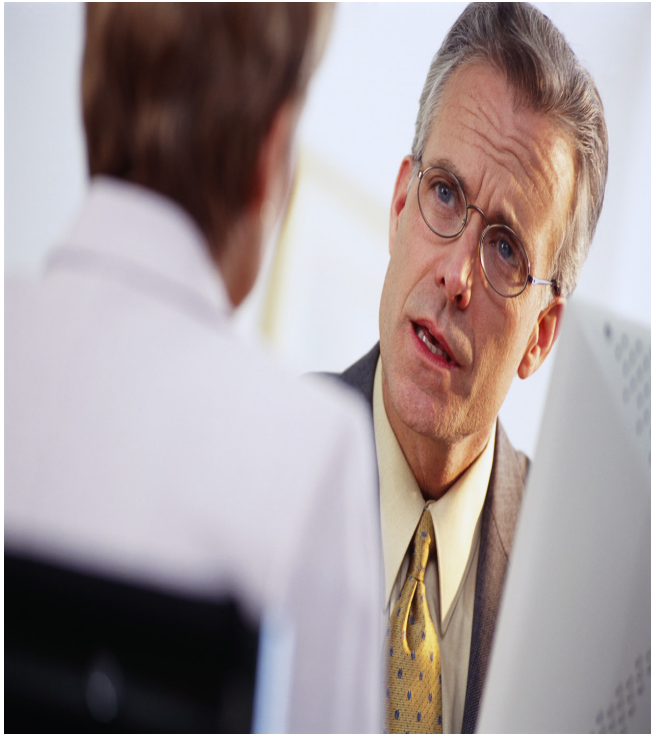


What is a Best Practice?

- Discuss at your table



Why did we discuss it?



Work of Leaders

A NEW Leadership Resource



Developed by:

inescape publishing 

- Result of **four-year research and development effort**
- Analyzed and distilled the work of **prominent leadership researchers**
- Input from more than **300 subject matter experts** at **over 150 organizations**
- Identified **leadership best practices**



Define Leadership

- One-to-many relationship
- Leadership is about working with groups



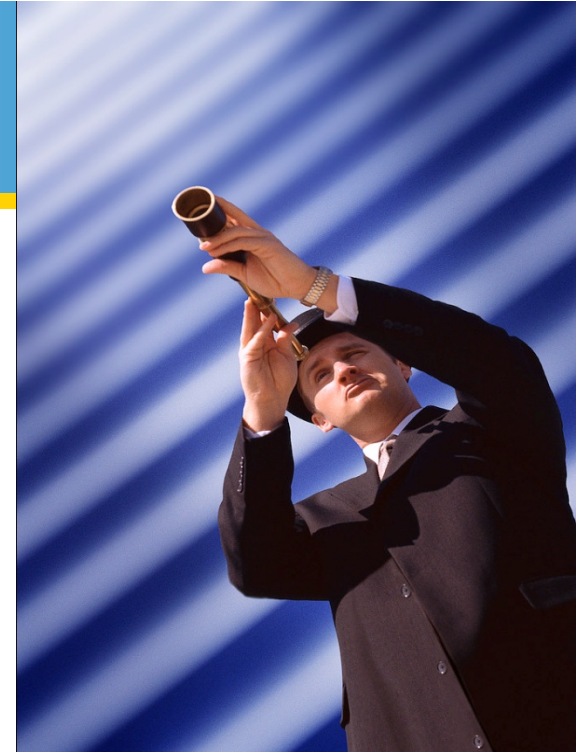
Fundamental Process

- Vision
- Alignment
- Execution

Come to the
presentation to see it!!

Leader's Role in Vision

- Imagined Future
 - Exploration
 - Boldness
 - Testing Assumptions

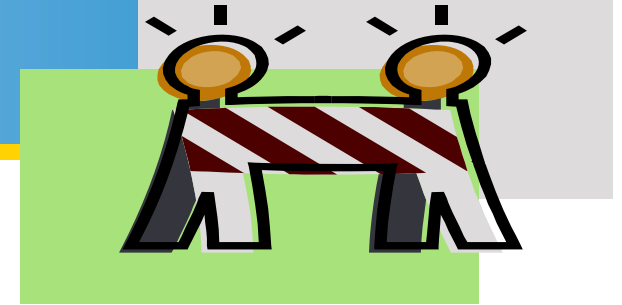


Work of Leaders Process



Vision

Leader's Role in Alignment



- Message Clarity
 - How your point connects the dots
 - Supporting rationale
- Buy-in – through Dialogue
 - Shared understanding
 - Shared value
- Inspiration
 - Communication
 - Encouragement



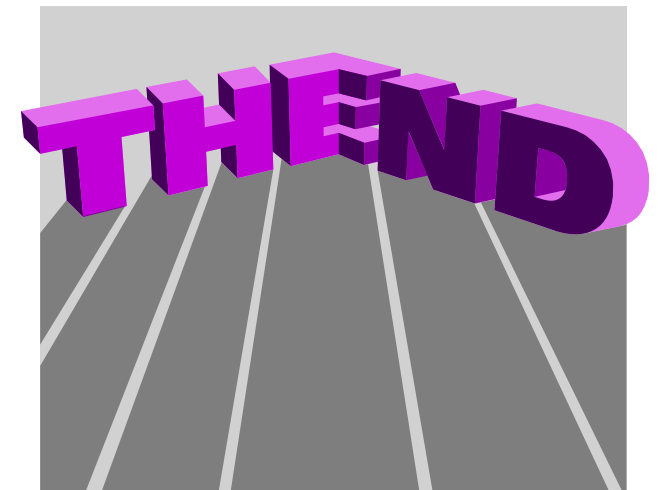
Work of Leaders Process



Alignment

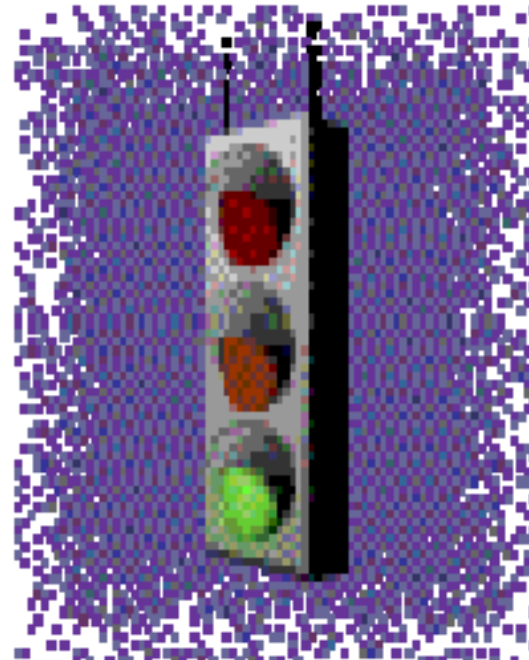
Leader's Role in Execution

- Make it a Reality
 - Deep Commitment
 - Support



Work of Leaders Process

Execution



Apply – Self Assess

1-3 Best Practices ...

- What will you work on?
- What will you practice?
- Where will you practice it?
- How will it positively impact the initiative you chose to work on?

Answer these questions in your handout.

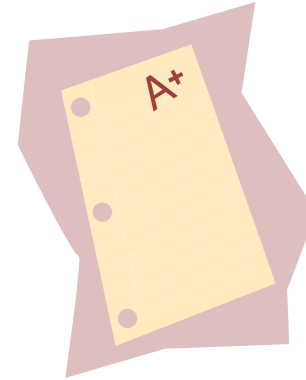
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What did we do?



- ✓ Identify the Leadership Best Practices from the research and Work of Leaders process.
- ✓ Explore Leadership stories with challenges of other leaders.
- ✓ Find one Best Practice you can apply immediately.

Assess your Leadership Best Practices?



- Free profile link
 - share your card or fill out a form

For you ...



- Draw for a free 1-1 personal debrief
- You want a 1-1 debrief – special reduced price.
 - Let me know
- A free Webinar
 - ***Ensure Quality in Your Action Plans***
 - May 14th at 8 AM
 - Let me know if you want to join us.

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Thank You!

For allowing us to support you!!

wendy.blumenstein@Momentum-Partners-LLC.com
215-794-4380 www.Momentum-Partners-LLC.com

510 Clydesdale Drive
New Hope, PA 18938