



NJ PMI Chapter  
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# **Behaviors that Lead to Exceptional Performance**

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# Behaviors that Lead to Exceptional Performance

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# ***Understand and Practice Empowerment***

**Understand your job, take ownership of it  
and do whatever is necessary—within legal  
and ethical parameters—to accomplish it.**



# ***Think for Yourself***

**Challenge tradition, authority and the status quo in a professional and mature manner. Routinely question your own behaviors and actions.**



# ***Manage Daily to Your Top Three Priorities***

**They define your value and contributions  
and, ultimately, your career.**



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# ***Never Avoid Necessary Confrontation***

**Always give problems the sense of urgency  
and importance they deserve.**



# ***Routinely Practice Courage & Boldness***

**...to be a consistently effective leader.  
Your behavior drives your success.**



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# ***Don't Dwell on Yesterday***

**Admit mistakes, learn from them, apply those lessons going forward... and move on.**



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# ***Check Your Ego at the Door***

**It's never about you. It's about the project,  
the sponsor, the client, the team, the  
company and others.**



# ***Treat Others as You Would Like to Be Treated***

**You will be remembered and revered for how  
you made others feel.**



# ***Think Like a Leader***

**It's not about the ability of those around you to lead; it's about your ability to lead, regardless of that which is happening around you.**



# ***Define Who You Choose to Be***

**Then muster the courage to walk the thought. You are who you perceive yourself to be; your vision becomes your reality.**



***The odds of YOU being here...***



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***Your career clock is  
ticking...***

***now, go make a  
bigger difference!***



These behaviors are discussed in the books:

***Neal Whitten's No-Nonsense Advice  
for Successful Projects***

***Neal Whitten's Let's Talk! More  
No-Nonsense Advice for Project  
Success—Over 700 Q&As!***

By Neal Whitten



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