

P. Blake Stevens, Jr., PMP

2 Bird Song Court
Chester, New Jersey 07930

pbstevens@comcast.net

(908) 208-2771
www.linkedin.com/in/pbstevens

INFORMATION TECHNOLOGY CLIENT MANAGEMENT

IT Strategy | Cyber Security | Governance

Financial Services | Life Sciences | Telecommunications

I am a leader who develops solid game plans, communicates vision, executes strategies and enjoys success. I specialize in enterprise program management and client service delivery for application development, modernization and integration. I bring more than 30 years of management consulting experience in multiple industries, including: financial services, life sciences and telecommunications. I have a strong background across the full life cycle of IT project delivery particularly in project and program management of software modernization, merger/acquisition integrations, and IT governance/assessment. I have demonstrated the ability to secure consensus between leadership, development teams and business stakeholders to achieve key objectives and drive organizational change.

CERTIFICATIONS

PMI Project Management Professional (PMP), Lean Six Sigma Green Belt

SELECTED ACCOMPLISHMENTS

- **Program Management** - Directed establishment of Program Management Office for Citigroup's Global Transaction Services programs of work. Established program-level executive reporting metrics, program governance and successfully staffed more than 200 US and global resources to deliver \$20M program on schedule and within budget.
- **Cyber Security** - Program managed multiple workstreams for KPMG Global Cyber Security Cornerstone program of work, which was a \$40M multi-year program aimed to protect KPMG and its clients from loss of data, intellectual property and access to technology. Managed the Network and Incident Response workstreams, providing requirements for control and guidance for compliance and risk management of inter-firm network trust to maintain core business operations as well as hardening of the network security posture. Also provided playbooks and governance structure procedures to effectively react and respond to major security incidents.
- **Account Management Delivery** - Directed development and implementation of customer billing and provisioning system for AT&T's Consumer Markets Division with a \$2M budget and a staff of 35. Worked with AT&T's brand marketers and the direct-to-consumer business to deliver a successful customer retention campaign.
- **Enterprise Application Integration** - Led development and implementation of next generation consumer e-Commerce website for Medco (now Express Scripts), enabling streamlined digital transactions and providing robust, flexible infrastructure to enhance customer experience, significantly reducing efforts to integrate to legacy applications and delivering on schedule and under budget.

PROFESSIONAL EXPERIENCE

KPMG, Short Hills, NJ

2018 - 2023

Advisory Manager – Transformation Delivery Services

Advised executive management on delivering technology solutions to achieve aggressive tactical and strategic business goals. Significant achievements in developing and implementing new IT governance models and establishment of global Program Office organizations.

Selected Engagement Experience

- Implemented PMO Governance process and structure to manage KPMG's multi-year global initiative to enhance audit workflow and knowledge content delivery – making it simpler, more practical and aligning it with the structure and wording of the auditing standards, while maintaining KPMG's continuing focus on risk assessment and enhanced audit quality.
- Managed an assessment of ExxonMobil's Upstream Research Company software deployment projects for their Surveillance and Optimization (S&O) group. Met with more than 30 key stakeholders over five deployment projects to review and analyze their software development and deployment processes. Using insights from prior and current

S&O deployment participants, the team developed recommendations to increase deployment efficiency and effectiveness and support improved user adoption and sustainability of the S&O software platform.

- Managed the program management office for the merger and integration of BBVA into PNC Bank. I managed the project delivery and executive reporting for multiple workstreams. I developed and managed the executive dashboard for three mock conversions and throughout the conversion weekend. I consulted with the client executive stakeholders to identify key metrics to monitor during the successful conversion of more than \$100B in assets and more than 640 branch locations. I was also responsible for integrating the milestone plan between the lines of business and the technology workstreams.

IBM Global Services, Paramus, NJ**2007 - 2017****Senior Managing Consultant – Global Business Solutions**

Recognized for being consistently ranked in the top 10% of employees in annual performance reviews, exceeding annual utilization target of 106% and annual business development target of \$1M.

Selected Engagement Experience

- Managed financial and delivery oversight of the 67-person, \$9M Web Services e-Commerce program for Express Scripts. Led budget, staffing and financial forecasts, agile development, and executive status reporting, integrating legacy Medco functionality with Express Scripts.
- Established the first Program Management Office for BNP Paribas, managed staffing and onboarding of all global resources, implemented procedures that reduced DSO metric from 120+ to 45 days and monthly overdue AR balance from \$10.6M to \$1.5M.
- Established the Program Management Office for multiple Global Transaction Services programs of work for Citigroup. Created and implemented Program Office processes and procedures. Managed staffing and on-boarding of 200+ global resources. Launched metrics program dashboard and executive status reporting. Administered the P&L for the \$20M program delivery.
- Managed finances and global solution delivery of 32-person, \$1.2M custom application development program for the next generation consumer e-Commerce website for Medco. Directed development across global delivery centers in India, Brazil and US reporting directly to Medco's CTO and CIO.

Electronic Data Systems, Plano, TX**1989 - 2007****Managing Consultant – Consulting Services Group****Selected Engagement Experience**

- Led one of the strategic pursuit teams for the NZ \$2B IT outsourcing contract Telecom New Zealand. Designated as a "Key Resource" and thought leader on the proposal requiring a one-year commitment to the delivery of the project. Transitioned IT staff of 50 employees and contractors and established business relationships with the new client organizations.
- Managed multi-year project that implemented enterprise-wide RFID solution to meet requirements of key retailers for Pfizer Consumer Healthcare. Led effort to integrate the solution and deliver the project for initial implementation. RFID-enabled distribution center and integrated RFID solution with the existing Warehouse Management System and business processes.
- Oversaw development and production support of a consumer billing and provisioning system for AT&T. Managed the overall account delivery including fiscal management of the \$2 million annual budget; salary planning/administration for 35 staff members; leadership of the technical design, construction, testing, and implementation.
- Managed matrixed group of telecommunications professionals, including World Cup staff, volunteers, and vendor technicians in the design and implementation of a comprehensive telecommunications plan for the NY/NJ stadium and venue office. Interfaced at multiple management levels, including the NY/NJ venue Executive Director and the World Cup USA CIO.

EDUCATION

Bachelor of Science (BS), Business Administration/Management Information Systems
University of Vermont, Burlington, VT

Various corporate-sponsored training – Leadership Development, Cybersecurity and Privacy, Agile Development