



EXPERIENCE SUMMARY:

- *Hybrid Information Technology (IT), PMO & Business Management (Project & Program) techno-functional professional with extensive (25+ years) experiences in project implementation and execution in Application development, Infrastructure Services, Construction, Quality, Security and Business Process.*
- *Roles include Project & Program Manager, Partner, Director, Technical Architect, Business Analyst, Developer, Functional expert cum Technical Subject matter expert.*
- *Responsibility covers full process, program and project life cycle, PMO, financials, procurement and IT.*
- *Above work stream includes strategy cum planning, execution, development, vendor management, third party contract negotiations, support and operation.*
- *Internal IT standards, financial processes, governance, data privacy, security, legal, regulatory and compliance.*
- *Expert Knowledge of Project & Program Management, Tools & Software Development/configuration Life Cycle methodologies, Internal IT standards and financial processes.*
- *Managing responsibility of AI / ML / Automation & Data Science Projects.*
- *Working Knowledge (7+yrs) to Cloud Computing (SaaS, PaaS & IaaS) & COTS Implementation.*
- *Covers Transitioning, Transformation, Business Process Outsourcing, Merger, Acquisition & Divestitures (2+).*
- *Phenomenal interpersonal, relationship & leadership skills with the ability to manage large geographical or functionality dispersed teams both on-site and offshore.*
- *Provide Technical, Functional guidance and knowledge including Change and Configuration Management.*
- *Well versed in outsourcing and offshoring capability. Both insourcing as well as transfer of technology and development from outsourcing partner to other overseas implementation partners.*
- *Certified Project Management Professional (PMI) & ICE (Novartis), PMx (Johnson & Johnson) Cognos & PeopleSoft technical & functional expertise on HR & Financial modules as well as (SFC) Scrum Fundamentals Certified and Six Sigma Yellow Belt Professional.*
- *Subject matter expertise in ERP, Data management, Data Integration, Data & Visual Analytics, Data Warehousing, Business Intelligence & Competitive Intelligence.*
- *Technical knowledge: Data Warehousing, Business Intelligence, & Web Application specializing in Cognos Impromptu and PowerPlay for 10+ years, Hyperion Performance Suite 8., Essbase 7.1, Analyzer 7.2 for 3 years, Microstrategy for 2 years and ERP Consultant specializing PeopleSoft & SAP both technically and Functionally on, Financial and HRMS Modules for 2 years.*
- *Business Reporting, Business Analytics & Visualization Responsibilities.*
- *Industry experience Pharmaceutical (15+), HealthCare (5+) years, Manufacturing (2), Insurance (8), Education (2), Banking & Finance (7), Consumer Products Food (1) & Construction (2 years)*
- *Key member of the IT PMO determining project impact analysis, priorities, mentoring, advisory services and framework for delivering new projects.*



- *Negotiated & Rewrite third party service level agreements and vendor contracts over 150 m USD.*
- *Several years of experience in logical and physical database design and implementation. In-depth knowledge of Oracle server and client tools.*
- *Strengths includes adaptability, resiliency, curiosity and leadership skills*
- *Excellent Communication, Problem solving, Troubleshooting, inter-personal skills and a team player.*

TECHNOLOGY:

Project Management	PMP- Project Management Professional (PMI certification), ICE – Novartis IT Project Management Methodology (Bronze & Silver Star) & GATE Methodology, Schering Plough Microsoft Solutions Framework Manager, Kimball Data warehousing Methodology, CMMI, Summit Methodology and Information Mapping - policy, procedures, and documentation developing program. Agile Project Development with Scrum Process, SAP SCLC Project Management PROJECTOR 4.3 Project Management Tool, IBM Rational ClearQuest for Workflow and Deliverables with Milestones.
Process Improvement Model	CMMI (Capability Maturity Model Integration) principles and approach, TQM (Total Quality Management) Six Sigma (Green Belt) Lean Six Sigma & Minitab
Agile Project Delivery	JIRA, Confluence & MIRO
Business Analytics:	Tableau, SAP Talent Insight, HR Analytics, Sales Force Analytics, Compensation Analytics, Learning Analytics among other modules
Business Intelligence	SAP – Online Report Designer, XpressWriter (HBOC) and SmartLink 2000 - product of Velox/Quadramed. Other Multidimensional reporting tools includes HR Reports, PeopleSoft Supported Reporting Tools nVision, Crystal Reports Pro for Windows, MITI's Structured Query Report (SQR), SQL Talk and Cognos (Impromptu, Power Play, Visualizer, Metrics Manager and ReportNet) & Business Objects.
DataWarehousing:	Hyperion Performance Suite 8.3 includes Intelligence and Dashboard Builder along with Essbase Analytic 7.1 and Analyzer 7.2, Microstrategy Cognos – Vision, ReportNet, Impromptu, Power Play Web, Power Play Enterprise Server, Impromptu Web Query Impromptu Web Reports 5 Visualizer 7.0, Access Manager 7.0, Netscape Directory Server 2.1, Portfolio and Upfront 7.0. ActaWorks - Extraction, Conversion, Transformation and Loading tool.
ERP Packages	SAP S/4HANA HR SuccessFactors – Goal & Performance Management on SaaS Technology, PeopleSoft 7.0, PeopleTools 1 and 11, PeopleCode, Query, SQLTalk, Process Scheduler, ImportManager/DataMover and SQR on both Three-tier and Two-tier systems. Functional aspect includes Financial Modules- General Ledger, Accounts Receivable, and Accounts Payable. HRMS Modules include Human Resources, Payroll, and Time & Labor, BPCS Supply Chain
Web Application:	IBM Portlet Factory & Spring Technology Framework
Defect Management:	IBM Rational ClearQuest (Bug tracking & Workflow automation)
Languages	SQL, SQL + and PL/SQL



DataBases	Oracle7&8, DB2, MS Access, MS Excel and HBOC systems	
GUI's	Developer 2000, MS PowerPoint and Application Designer - PeopleSoft	
Billing Systems	LaserArc - DataBase of Historical, Current Statistics & Trend Analysis. Biller's Workbench - Billing, Designing UB's, Statistics, Input and Analysis of Per Diem Payments, Contracted Amounts, and DRG amounts. Quadramed - Electronic Submission, Eligibility, coverage, Managed Care and Contract Analysis. Quadramed is the licensee holder to the databases of major Health Care Insurance Companies such as Medicare, Medicaid, and Blue Cross, Aetna etc. MedeAmerica: Historical Data Base for all major Health care Insurance Companies including pre-admission certifications, pre-authorizations and eligibility.	
Office Apps	MS Visio, Access & MS Office 365, Professional Plus and MS Project.	
Information Systems	SMSnet, SAINT, KDS, MCIS and Gaffe - Medical Network Systems K-Comp and KEAN - Both Dental and Medical Network systems RUMBA - Merck Information A/R system SHARP - Sharp electronic database management network system BCBS, Medicare & Medicaid Terminal Processors and MedeAmerica	
Data Design Tools	MapInfo, BPWin, ErWin and Visio Professional.	
<u>CERTIFICATIONS:</u>	6SYB – Six Sigma Yellow Belt Professional	2018
	SFC – Scrum Fundamentals Certification	2018
	PMx – Project Management Excellence (J&J)	2017
	ICE – Project, Quality & Process Management Framework (Novartis)	2013
	PMP - Project Management Professional (PMI)	2013
	PEOPLESOFT: Implementation, Panel Designing and Queries	1995
	IBM Cognos: Impromptu and PowerPlay Professional.	1995
	Oracle 7*: Application & Forms Development	1994
	Accounting (New Jersey Board of Accountancy)	1987
	Evaluation of MBA credentials at Board of accountancy: 188 US credits	1987
<u>EDUCATION:</u>		
	BS in Accounting, Ravenshaw University	1984
	MBA in Finance & Management, Orissa State University.	1986
	Pre-requisites program in Law and Computers at William Paterson Univ., NJ	1989
	HBOC Systems - Administrator, Trainer and User Certification	1996
	Oracle 7. * At Pinnacle Systems, Inc. NJ	1997
	PeopleSoft: PeopleTools, SQR, PeopleCode, SQL, Nvision, Crystal Reports	1998
	PeopleSoft: Functional knowledge of Financials and HRMS	1998
	Cognos - Advance reporting and Designing of PowerPlay 6.0	1999
	ActaWorks - SAP Data Warehousing ETL tool	1999
	Data warehousing Lifecycle Toolkit – Kimball University	2003
	Microsoft Solutions Framework Essentials @ Microsoft Corp	2004
	CMMI process improvement training @ ACS	2006
	Six Sigma Green Belt Training @ Avtech Institute of Technology	2011
	Lean Six Sigma & Minitab @ Avtech Institute of Technology	2012
	PMP – Project Management Professional Training @ Avtech Technology	2012
	ICE – Novartis IT Project Management Framework (Bronze & Silver Star)	2013
	SAP HR SuccessFactors – Goal & Performance Management @ ISC	2015
	PMx (Project Management Excellence includes MS Project Server)	2017



SMC (Scrum Fundamentals Certification) @ ScrumStudy.com
 SSYB (SixSigma Yellow Belt) @ 6Sigmastudy.com

2018
 2018

WORK EXPERIENCE:

Corporation	International Systems Consulting, inc (Clients below)
Role	Project Manager, Program Manager & Director
Duration	2001 - Present
	List of Clients (Role & Responsibility detailed below)
	LinkISC, Inc Mar 2024-Current
	Molina Healthcare, Inc Mar 2023-Mar 2024
	LinkISC, Inc July 2020-Curent
	J&J Janssen Pharmaceuticals Sep 2021-Dec 2022
	Merck & Company Jan 2021-Sep 2021
	Eli Lilly Jan 2020-Jun 2020
	Goalcha, Inc – Sep 2017-Dec 2019
	Mars Inc Oct 2018-Feb 2019
	J&J Johnson & Johnson Pharmaceuticals – Jan 2017-Sep 2017
	Credit Suisse, Inc – May 2016-Nov 2016
	Mars Inc – Jun 2015-April 2016
	Bristol-Myers Squibb – Mar 2015-Jun 2015
	Novartis Pharmaceuticals – Sept 2013-Mar 2015
	Royal Bank of Scotland – May 2013-Aug 2013
	BNP Paribas – Sept 2012-May 2013
	Horizon BlueCross Insurance Feb 2012-Aug 2012
	Novartis Pharmaceuticals – Oct 2008-Dec 2011
	Chubb Insurance, Inc Apr 2005-Apr 2008
	Schering Plough Pharmaceuticals Apr 2003-Apr 2005
	Cytec Industries – Jun 2001-Apr 2003

Client: LinkISC, Inc 247, Willesden Lane, London NW2 5RY
Role: Program, Technology Head & Advisory Services
Duration: Mar 2024-Current
Payor: Goalcha, Inc

Project A: Multi-projects initiatives. Providing program management services.

- Mentoring & Guiding Project managers on PMI/ICE/PMx/AEON processes, framework and technology. (Incl Quality, Governance, Compliances etc)
- Transformation strategy and execution on AEON ERP, Data Analytics, AI and Business Intelligence Platforms.

Project B: Extension (Phase II) of Data Center & Office Complex Construction Project: (Execution to begin Jan 2026)

- SOW (Paperwork preparation)/RFI/RFP for data center and office construction extension.
- In-Progress: Initiating & Planning Phases for a manufacturing set-up for Insulation Product line.

Special Achievements:

- Working with Brent Council authorities to meet building controls, architectural measurements & engineering standards, party wall agreements, HMO regulatory requirements & development permissions.
- Transitioning & Offshoring of replacement IT & Business vendors for maintenance & support. (Service Contract Sep 2024.)

Client: Molina Healthcare Inc (NY, CA, TX, KY & MI Dept of health) - Remote
Role: Program Manager Division of Medicaid, Medicare, Dept of Health
Duration: Mar 2023-Mar 2024



Payor:

Infinite Computer Solutions, Inc

Support Business & IT Leadership on Program & Project Management, Government, Health care services – Business & technology both with expertise and advisory services.

Project A: Project Management – Providing Strategy, planning and PMI knowledge areas, process groups advisory services mixed with ICE and PMx best practices including SDLC.

Project B: IT Operations – Managing IT operations and CR’s implementations for Government compliances, legal and mandated programs .

Special Achievements:

- Extension being re-negotiated

Client:

Janssen (Division of Johnson & Johnson Pharmaceuticals) - Remote

Role

Data Analytics - Project Manager at R&D Division

Duration

Sep 2021-Dec 2022

Payor:

Insight Global, Inc

Support Business & IT Leadership for Commercials Scientific Discovery, Insights and Innovation with Program Management, AWS Redshift Spectrum, DataScience IT, Engineering & Analytics expertise and advisory services.

Project A: PSE 2021-2022 – Personalized Scientific AWS EcoSystem – Conceptual fully functional prototype BETA dashboard developed and deployed for innovation & insights.

Project B: MICC 2022 – Medical Information Contact Center – Reporting, Analytics, Visualization, DataScience, DataLake IT & Insights & Innovation platform and dashboard tech-go live 17th Dec.

Special Achievements:

- Roadmap on IT Planning, Scheduling, Development, Testing, and training a fully developed functional model and effort to bring innovation to commercialization.
- Awaiting budgetary approval for business benefits, audits and surveys for extension.

Client:

LinkISC, Inc 247, Willesden Lane, London NW2 5RY

Role

Program & Technology Head & Advisory Services

Duration

July 2020-Dec 2020 (Part-Time)

Payor:

Goalcha, Inc

Project A: FTTH & FTTP. (Placed on hold) Behalf of World Trade Center Association & Afghan Economic Council Government Telecommunication Initiative, assemble and organize a Consortium to lead a Joint venture with a PPP Public & Private Partnership effort for providing FTTH network to Kabul.

- SOW includes: Technology & architecture for laying fiber optics, data center and office spaces construction, hardware & software, Internet Service Provider Wholesale and Retail contract, Financial Structures and Workforce Strategy.
- Co-ordination effort on design and architecture on SOW in progress.
- In-Progress for funding both private and public investments.

Project B: Extension (Phase II) of Data Center & Office Complex Construction Project: (Execution to begin Sept 2023)

- Statement of Work: Permission & documentations preparation. Working on paperwork submission Jan 2022 in London, UK
- Implementing digital transformation business processes & technology service lines. Incorporation of cloud automation, AI and Machine Learning embedded applications.

Special Achievements:

- Working with Government & Client authorities to meet building controls, architectural measurements & engineering standards, party wall agreements, regulatory requirements & development permissions.
- Hire and Manage Managing agents, for maintenance & support. (Service Contract extension June 2022.)

Client:

Merck & Co, (Remote) & Prague, Czech Republic



Role
Duration
Payor:

Delivery - Program & Project Manager

Jan 2021- August 2021

Insight Global, Inc

MRL DataHub Management Consultancy, Strategy & Planning and **MRL Data Analytics** IT Manager (Interim) for R&D Merck Research Labs on

- Merger & Consolidation of MRL Big Data Platform with Analytics, Clinical, Regulatory, Safety Research & Development Data
- Lead IT role transition & transformation for Data Science Program from Teradata to NextGen Redshift AWS. (PMO contracted to KPMG)
- IT Manager (Interim) for MRL Data Analytics

Special Achievements:

- Provide Roadmap on Financial Budget & Cost, Scope (Lift & Shift and full SDLC delivery), Schedule, Planning, Resourcing, and Documentation for consolidation effort to MRL DataHub initiative.
- Representing PMO and MRL Information Technical Delivery on dual Projects.

Client:
Role
Duration
Payor:

Eli Lilly, Technology Center North, 1223 W Morris St, Bldg. 314, Indianapolis, IN 46221

Program & Project Manager

Jan 2020-Jun 2020

ReluTech, Inc

Support Portfolio, Program & Product Development team for Lilly Core Diabetic Product Line.

- Managing the Strategy and Delivery of the Basal SaMD Portfolio Streams in conjunction of FDA Class I-III regulatory and pre-submission guidelines.
- Additional responsibility includes Lilly Transformation to Agile Centre of Excellence.

Special Achievements:

- Supporting the Agile Coaches with Gaming and Process development, workshops, documentations, reporting and analytics.

Client:
Role
Duration
Payor:

LinkISC, Inc 247, Willesden Lane, London NW2 5RY

Program & Project Manager, Operations Manager (temp) & Advisory Services (Business, PMO & IT)

Sep 2017-Dec 2019 (New Contract, working part-time hours)

Goalcha, Inc

Providing multiple clients Project/Program management Consulting Assignment in US. Europe & India (Temporary) on following activities.

- Transformation & Migration for AEON ERP, CRM & BI product lines. (Planning & Estimating: Scope, Cost, Budget & Procurement and Contract Administration)
- IT & Business Documentations Quality Review & Updates.
- Office Building & Data Center Construction. (Closing Phase undergoing quality reviews & Occupancy certification)
- Implementing digital transformation business processes & technology service lines. Incorporation of cloud automation, AI and Machine Learning embedded applications.

Special Achievements:

- Decisions Lead for vendors and supplier's proposal & approval for construction & decoration bids.
- Working with Government & Client authorities to meet building controls, architectural measurements & engineering standards, party wall agreements, regulatory requirements & development permissions.
- Team recruitment, mentoring, onboarding and training in for maintenance & support.

Client:
Role
Duration

Mars Inc, 100 International Drive, Mt. Olive, NJ 07828

Sr. Project & Program Manager & Operations Manager (Interim)

Oct 2018- Mar 2019



Payor:

BPx Global, 100 International Drive, Mt. Olive, NJ 07828

Implementing & managing, digital transformation projects & Cloud solution embedded with automation, machine learning and Artificial Intelligence:

Details as follows:

- Project B: SAP S/4HANA HighRadius AR Order-to-cash Deduction & Dispute Management Solution: Replacing current legacy platform state with State-of-the-art SAP Automation cloud solution embedded with AI & Machine Learning. Full life cycle end to end business process, workforce and technology solution includes budgets, procurement, IT & Portfolio Management.
- Project A: Horizon SAP S/4HANA Commodities Global Trading Platform: Involves replacement of manual reporting solution with Decision Support Automated Futures Market and physical trading solution with forecasting and predictability Artificial Intelligence.

Special Achievements:

- Project B: Extension of the contract to manage operations both IT and Business function until permanent management onboard.
- Facilitating all of Mars Processes, including Business Process transformation, Governance & Template approvals including Data & Project
- Adhering to ITOM (IT Operational management process), CA PPM (Portfolio Management Process), and Mars Finance, MM & Supply Chain Governance Process, Waterfall Process for Program Execution & Agile for Software Implementation.
- Added responsibility of Interim Service Introduction & Operations Manager until service partners fully trained, contracted and approved operational acceptance.

Client:

J&J (Johnson & Johnson), 430 US Route 22, Bridgewater, NJ 08807

Role

Sr. Project Manager (Business, PMO & IT)

Duration

Jan 2017- Sep 2017(FDA halted Go-Live Sept 2017)

Payor:

Evanston Group, P O Box 5752, IL 60204

Representing all segments: Pharma, Medical Devices, Consumer Products & External Manufacturer's for a FDA mandated regulatory & compliance project + J&J supply chain Quality Services to provide quality metrics for all 619 products, 83 internal & 50 external manufacturing sites, 21 ERP platforms, 30 FDA measurements for all of Supply Chain.

Responsibility Details as follows:

Business:

- IT Deliverables: SAP Master Data management (MDM), Cloudera Data lake (EDL) , Teradata Data warehouse (EDW) & Tableau Analytics (predictive & trending)
- Financials: Controls, Measurements, Variance, Latest thinking, Forecasting, Capital Performance & Expenses spending, Depreciation & Amortization
- Vendor & Partners Contracts, Procurements, Agreements, SOW's, Purchase orders and RFI
- Adhering & aligning to J&J's strategic business objectives & financial procedures. Project & Portfolio Management:
- PMO: CCAR. Performance Card, Project Planning, Risk, Assumptions, Issues, Decision tracking, Monthly & Quarterly highlights and Executive reports, Information Technology:

Special Achievements:

- Certification in PMx (Project Management excellence), J&J mandated project management methodology (MS Project Server, MS SharePoint, Tableau Dashboard)
- Manage core stakeholders of over 120 with 75+ execution team.
- Managed end-to-end procurement process from SAP eMarketPlace to SAP Ariba to accounts payable.

Client:

Credit Suisse @ International Systems Consulting, 1, Madison Ave, NY 10010

Role

Sr. Project Manager (Program Director with ISC)

Duration

May 2016- Nov 2016 (Change Freeze due to Brexit)

Payor:

ArcherIT, 479 Seventh Ave, Suite 700, NY NY 10018



Delivery Role to provide support to Program Manager (on sabbatical) for Orchestration Solution Migration Project. Current EMC product iWave has been discontinued and support ends Dec 2016. Project delayed by 800 days and reached limits on budget, resource and schedule. Details as follows:

- Re-negotiation: Wipro development & CS service owners on limitation and re-scoping.
- Delivered database services as part of the pilot migration meeting scope, schedule and budget.

Special Achievements:

- Conducting audit, closing statements and provide recommendations to the board for process improvement.
- Adhering to Ptx & CS-SDF compliance framework for delivery.

Client: Mars Inc & Wrigley Inc @ International Systems Consulting, 100 International Drive, Mt. Olive, NJ 07828

Role: Sr. Project Manager (Program Director with ISC)

Duration: Jun 2015- Apr 2016

Payor: eTeam, 100 International Drive, Mt. Olive, NJ 07828

Implementing & Managing the re-launch and process-engineering initiative for all Agency and Vendors Performance Reviews, Goals & Objectives Management Program – Includes Business Process (BPO), Staffing (People) & SaaS Technology (SAP HCM HR SuccessFactors). Lead Marketing (Business & IT), Media Planning & Advertisement (MediaCom) & Creative Agency Group (BBDO, DDO & others (675) establishing ISC Project, Program & Portfolio Management framework w PMI, Waterfall SDLC. Agile with Scrum & ICE methodology: Details as follows:

- Business Process: Re-launch of new changes for establishing a goals & performance review of both creative Agency & Media Advertising Agencies and in reversal of Agencies Review of ISC as “Client of Choice”
- People: Staffing Functional & Technical experts around the globe both for Mars as well as Agencies.
- Technology: Introducing & Implementing ARMS (Agency Review Management Platform). Development of RFI, ROM & SOW to outsource the development of ARMS. Addressing contracts, licensing, legal, ownership and SLA with SAP, ISC marketing IT (Operations) & Vendors (Deloitte).
- PMO: Setting up a formal Project Management Office (PMO) – laying down the framework and structure for all new projects.

Special Achievements:

- Conducting audit, closing statements and provide recommendations to the board for process improvement.
- Special contracts to conduct mentoring and teaching assignment for project managers in Sales & Marketing.
- Design and Development of ARMS website using SharePoint Collaboration Tool and using “Yammer” as the communication “social media” tool of choice.
- Visualization, Analytics & reporting using Dashboard 2.0, SAP BW & Business Objects including Online Report Designer & Talent Insights for Analytics.
- Manage the campaign for product launch.
- Heading Operations currently until completion and certification of the transition team to UK, Brazil, France, Romania, Russia & India

Client: Bristol-Myers Squibb, 777 Scudders Mill Road, Plainsboro, NJ 08536

Role: Technology Manager (Program Manager with ISC)

Duration: Mar 2015- Jun 2015

Payor: SCS Marketing, 1000 Wyckoff Ave, Mahwah, NJ 07430

Promotional Management, Event Management & Digital Marketing Business Process outsourced to HealthStar for Sales & Marketing Initiatives. Technology Lead for this



Planning phase. Addressing all technology integration, procurement, software development, testing, transition and transformation as well as the client interface between the business & technical teams (33 third party vendors).

- Joint Requirement Design & Development Session. (JAD & JRD)
- Infrastructure Services: Co-Ordination of all licensing agreements, SLA's, vendors, architecture and procurements.
- Business Analysis: Framework on Requirement Documentation: BRD, FSD, Reporting, Analytics, Configuration & Software architectural document.
- Development: Prototype, Proof of Concept & Development.
- Testing: Strategy & Planning all phases of the testing cycle including performance.
- PMO: Setting up standards for all templates and technology processes for HealthStar including scoping, scheduling & project planning for all leads.

Special Achievements:

- Assisted BMS in running their Business Process Requirements gathering.
- Training: Contract extension to complete the training initiative and environment.

Client: Novartis Pharmaceuticals Corp, Bldg 105, 180 Park Ave, Florham Park NJ 07932
Role Sr. Project Manager III (Program Manager with ISC-DISYS)
Duration Apr 2014- Mar 2015
Payor: DISYS (Digital Information Systems) 1 Evertrust Plaza, Jersey City 07302

Gemini Program representing PMO on a post-merger & acquisition, transitioning & transformation execution with IBM replaced by Novartis (L3 & L4) and HCL Technologies (L1 & L2). Project Success measured on 1) Staffing 2) Training 3) Documentation 4) Applications 5) Tools & Technology 6) Reporting – Contractual and Operational 7) Hyper Care 8) Knowledge Transfer & 9) Process Engineering

Project I: Disaster Recovery, Business Continuity & Resilience Services: (Atlanta, GA)

- Application Development: Development & Implementation of a Content Management Tool (SunGard Assurance) to host Disaster Recovery and Technical Recovery Plans as well as Business continuity models .(500+ applications)
 - Project Charter & SOW: Comprehensive preparation includes scope milestones, deliverables, schedule and budgets.
 - Planning: Team Formation, Target Operating Model, Technology election and Project Guidelines.
 - Includes SasS (software as a service & PaaS (DR Platform)
- Infrastructure Service: Completion of Transition and Transformation of Critical Applications only.
- Project Attributes: 1) Staffing & Recruitment (38 resources) 2) Training (80 docs) 3) Documentation (103) 4) Applications (1) 5) Reporting – Contractual and Operational 6) Hypercare 7) Knowledge Transfer

Project II: Unix/Linux Services: (Fort Worth, TX)

- Application Development: Development of a Monitoring Services & Capacity Planning Tool (LPAR2RRD)
 - Project Charter & Scoping: Development & Execution completed. Working on Handover and Knowledge Transfer.
 - Planning: Team Formation, Future Operational Model, Technology Selection and Project Guidelines.
- Infrastructure Services: Completion of Phase I transition and transformation.

Special Achievements:

- Complete Project Management responsibility and accountability from start-up to completion utilizing industry best practices and current Novartis methodologies and tools.



- Compliance to the ICE principles including GATE methodology and other relevant compliances like Customer Expectations, GxP, SoX, GIS/IGM/Novartis Processes and Procedures etc, where applicable. Extensive use of Agile and Waterfall methodologies.
- Collaborate with Security, Compliance and Legal, ensuring proper project governance and controls.

Client: Novartis Pharmaceuticals Corp, 1 Health Plaza, East Hanover, NJ
Role Sr. Project Manager III (Program Manager ISC-Redtoo Inc)
Duration Sept 2013- Mar 2014
Payor: RedToo Inc 26 Columbia Turnpike, Suite 102, Florham Park, NJ 07932
Representing GIS-PMO, at a multi-stream engagement, on a leadership and project management role as projected below:

Project I: Alcon Integration Project: Member of the Mergers, Acquisition & Divestitures team evaluating and moving of acquired IT infrastructure, human capital, and applications of acquired base to IT hub.

Project II: Catalyst Project: IT Security baseline Study: Lead a team of IT security experts (12) to conduct a GAP analysis, Impact statement, Feasibility Study and a Rough order-of-magnitude estimation for IT security baselines remediation and configuration to be mandated in 2016. (All Critical Service Lines hosting critical applications)

Project III: Prepared and presented new statement of work for Novartis to provide a confirmed order-of-magnitude, proof of concept and a final estimation. (Under review)

Project IV: Exploration of an additional SOW for conducting a study for the remaining baselines. (Awaiting approval from the steering committee)

Project V: Created SOW to execute and implement industry standard baselines based on the gap analysis, findings and feasibility. (Lead Member of the Bidders conference and project)

Special Achievements:

- Ensure compliance to the ICE & GATE methodology, GxP SoX and other GIS/Novartis Processes and procedures as applicable including Agile with Scrum
- Novartis mandates extensive training (27) and competency tests (16) in Project Management, Risk Assessment, Document Management, Exceptions and Deviations, Business Impact Management, Data Privacy, Risks, Regulatory & Compliance as well as complex Standards operating Procedures.
- Member of the vendor selection committee for a new IT security configuration process, service and technology initiative.
- Big Data Project: Member of an exploratory committee for strategy and pre-planning initiative for Big Data, Predictive Modeling and Analytics.
- Additional Project(s) involves integration of potential acquisition to IT Hubs.
- Responsibility includes Approval authority for all Documentation, finalizing SOP, and Configuration Manuals. Knowledge Transfer (Training and Replacement) & Sign-off process.

Client: Royal Bank of Scotland “RBS Group”
Role Program Manager (Project Director with LinkISC)
Payor LinkISC, 245 Willesden Lane, Willesden Green, London NW2 5RY
Duration May 2013- Aug 2013
Led team for multiple project initiatives. Effort included costing and budgeting for Data Warehousing (DW), Business Intelligence (BI), data integration (DI) and analytics both



tactical and strategic solutions. Functional area includes all data related to feed Customer Relationship Management Systems (CRM) & BPCS Supply Chain

Special Achievements:

- Execution, design, development and deployment of DW/BI tactical solution across.
- Big Data: One of only 3 bidders short-listed to provide strategy, overall cost and presentation. (Predictive Analytics & Data Mining included) for Phase III and IV.

Client: BNP Paribas,

Role: Program Manager (Project Director with LinkISC)

Payor: LinkISC, Pinnacle House, A1 Barnet Way, Borehamwood, Herts WD6 2XX

Duration: Sep'2012-May 2013

Technical, Project, & Process Management Advisory Services on securing project and client. Participation on the Bidding Process & RFP. Includes mentoring PMI methodology to both internal and contractors. Part of the pre-sales team awarded upgrade application development and infrastructure projects. Projects currently being worked on:

Special Achievements:

- CG Infrastructure Upgrade Project: Phase I valued at 125K GBP & Phase II at 750K GBP). Team consists of 1 project manager, 3 project leads, 2 onsite architect and 2 developer as well as 6 offshore resources
 - Decomposition of the migration plan to include all environments and configuration.
 - Operation manual and documenting all procedures and functions.
 - Finalizing Backup strategy and disaster recovery documentation and configuration.
- FSA Landscape Application Development Project: Phase I T&M contract up to 100K GBP. Phase II of application development valued at 500K GBP.
 - Finalizing functional specifications, project walk through, and signoffs.
 - Addressing the change request with the steering committee and change management board.

Client: Horizon Blue Cross & Blue Shield NJ, 3 Penn Plaza, Newark, NJ 07503

Role: Sr. Project Manager for Application Development

Payor: IBM Corp (Prolifics) 114 W, 47th St, NY, NY 10014

Duration: Feb'2012-Aug'2012

Initiated, Planned & Executed multiple turn-Key Solutions for Web Portal Application, Web Analytics, BI Reporting & Portal Projects in conjunction with IBM Product Integrators unit. Activities included SOW, RFP reviews, bidding, Estimations; Planning includes scope, cost, schedule and resource, and final proposal. Tasks include leading the project with onshore-offshore delivery model, SDLC development, Agile process methodology and profit and loss responsibility

Special Achievements:

- Group Admin Portal Development: (Phase I valued at 1.1 million USD & Phase II at 300K USD) member portal web and visibility application portlets. Team consists of 3 onsite architect and developer as well as 9 offshore resources
- National Cost Estimator Tool (450K USD) web application projects as well as operations and production support (Dec 2012). Team includes 2 onsite and 5 offshore resources)
- Patients Review of Physician Portal Application: (Valued at 550K USD): Team consists of 4 onsite and 3 offshore managing external vendor resources.
- PSE&G: (Valued at 335K USD) Additional contract awarded for customized web analytics and portal application tool.
- Out of Pocket Application (built but on hold): RFQ reviews, Planning, Resource Requirements and Proposal.
- Proof of Concept for implementing IBM Mobile Technology IBM Connections & IBM Security Solutions.



- RFP worked on Deloitte (EVMPD project Regulatory), Merck (Clinical Financial Services) and Halliburton projects (construction).
- Advisory Services: Contract with Horizon offering Best practices on Portal Development, Web Applications, Rapid development best practices, Documentation and Process Integration based on Lessons learned. (35K)
- Deployment & Build Strategy customized to Horizon processes and policies.
- Facilitate handover, knowledge transfer and project documentation to offshore primary vendor (Sept 2012)

Client: America Asia University
Role: Project Director
Payor: International Systems Consulting, Inc – 30, Staverton Road, London NW2 5HL UK
Role: Sr. Managing Consultant–IT Project Management and Business Development
Duration: May’ 2008 – Jan’2012

Principle and key stakeholder in a distant e-learning Online Startup for America Asia University, SOA University and Georgia State University. Responsible for all Technology Initiation, Planning, Execution Implementation, Design, Strategy, Procurement, Business Process, Contracts, Development, Testing, Operation and Support

Special Achievements:

- Transitioning Operational Development, Support & Maintenance to Maasys, India.
- Setup Development center in Tbilisi, Georgia and Orissa, India (closed and moved to Georgia)
 - Roadmap, Strategy, Priorities, Phased Solutions including Cost, Schedule and Scope.
 - Proof of concepts and tool selection with e-Learning solutions, course management systems, data warehousing, Business Intelligence, ERP and customized portal applications.
 - Developed prototypes and showcase project and products for potential stakeholders.
- Responsible for Setting up 1000 sq ft data center, computer lab and hiring of key personnel for IT outsourcing project.
- Tasks include Outsourcing and off shoring of Infrastructure, Hardware, Software, Networks, Desktop Support, Databases, Call Center and Help Desk support.
- Project ran parallel with the Novartis projects, overlapped at most times during this period. Meeting stakeholder’s expectations and key objectives adding profits and new business to firm highlighted my career.

Client: Novartis Healthcare, Sandoz House, Dr. Annie Besant Rd, Worli, Mumbai 400018
Role: Program Manager
Payor: International Systems Consulting, Inc – 30, Staverton Road, London NW2 5HL UK
Duration: Oct’ 2008 – December’2011

Headed multi-streams subcontracted SOW in conjunction with primary contracted stakeholders for Clinical Trial Phase II-IV as below. Responsibility included contract negotiations, business development, and management for turn-key solution on a full project life cycle development. Key Deliverables included project scope, cost & schedule, procurement, quality, resources and priorities. Communication included single point of contact stakeholder’s expectations, status and progress report included work performance reviews for all JV.

Special Achievements:

- WebEDI Phase I: JV with Polaris Software Lab Ltd. (Valued at 292K). Design, develop, Test & deliver WebTop based components for Alert management and Content Management system with FDA as primary stakeholder. Team of 4 developers, additional resources included testers, designers, and architects.
- WebEDI & MPV Phase II: JV with Cognizant Technology Solutions (Valued at 545K). Provided training and skilled staffing to projects which included document



management, clinical systems, web analytics, reporting and service delivery for moving to production.

- WebEDI: T&M contract for support and maintenance for Phase III and IV clinical trials. Support included Pre-OQ, OQ & PQ support and knowledge transfer.
- Managed and Directed project activities, planning, staffing, training, recruiting. Transitioning, Operations & Development at offshore center at Maasys, India.

Corporation Avtech Institute of Technology (PMI certified vendor) in New Jersey, US
Client: International Systems Consulting, Inc
Role Project Management Training
Duration Jan' 2012 – Sept' 2012
Completed a full time PMP (Project Management Professional) Training Program at the AVTECH Institute of Technology based in New Jersey. Avtech is an approved and certified vendor for Project Management Institute (PMI) Course work includes: All 9 knowledge areas as well as 5 Process groups.

Role: Six Sigma Green Belt Training
Duration: Sept 2011-Jan 2012
Completed training for Certification for Six Sigma Green Belt (CSSGB). Syllabus includes DFSS, Lean and Process management. Tool used: Minitab
The breadth and depth of the subject matter studied is aligned with ASQ's Six Sigma Body of Knowledge (BOK) and is presented as such. For further information, <http://www.asq.org>

Client: Chubb Insurance Corporation – 15 Mountain view Rd, Warren, NJ 07059 USA
(Stakeholders include Chubb, PWC & ACS, Inc)
Role Senior Information Technology Manager – Data warehousing, Business Intelligence and all Reporting and Analytics solutions for other towers such as Workforce PlanSolutions, PeopleSoft, SumTotal etc
Provider AFFILIATED COMPUTER SERVICES, INC (Xerox Corp)
Duration Apr' 05 – Apr' 08
Responsibility of full management and delivery of a Global Data warehouse, Global Business & Competitive Intelligence Reporting, Predictive Modeling, Analytics System, Executives Decision Support System & Solutions for the entire HCM Business Process, such as Claims comprising of Health Insurance, Life Insurance, and Property & Casualty. Other DSS include Talent, Learning Management System (SumTotal), Performance Management, etc. Data warehouse includes Interfaces to corporate vendors such as Goldman Sachs for bonds etc.

Responsible for Assessment, Initiation, Requirements, Planning, and Developments of a Business and IT Strategy. Role includes Evaluation, Design of the Infrastructure, Architecture, System, Costing, Statement of Work, All Phases of Testing, Quality Assurance, Transition, Change Control, and Critical care, Operational Readiness, Post-Production Support and Production.

Deliveries include Disaster recovery, business continuity, configuration management, backups, high availability, Mainframe, Legacy decommissioning plans and deployment plans.

Special Achievement

Management Responsibility

- Overall Budgetary responsibility of 40 million USD and a team of 52 including 8 project managers globally reporting to me.
- Senior member of both the Chubb and ACS HR & IT Governance team.
- Responsibility includes timelines, scope and budget for all consulting companies.
- Business Intelligence consists of dashboards, score carding solutions with geographical mapping, scorecard, OLAP analytics and reporting solutions.



- Implementation using CMMI guidelines and MS project management methodology for the software development lifecycle cycle and Kimball Data warehousing principles.

Technical responsibility includes:

- Proposal, Review and Assessment of the deliverables for the Outsourcing partners.
- Project Planning & Deliverables for the onsite-off-shore Teams in US, India, Malaysia and China.
- Data warehousing Project consists of interfaces to 19 different point solutions for both External and Internal vendors.
- Capacity Planning and Execution for DW/BI/DI/Analytics and Predictive Modeling.
- Strategy for Disaster management, Backups and Change management.

Functional responsibility includes:

- Key member of Products and vendor selection committee for Chubb and ACS.
- Member of the Executive committee to identify key metrics for ROI for all aspects of a Human capital.
- Establishment of a Help Desk, Training center and Extension of the Call Center to include Data Management, Business and Competitive Intelligence.

Relationship responsibility includes:

- Single handedly responsible for building and stabilizing relationship between clients and vendors.
- Identifying and Initiating new and existing business.
- Proof of Concepts to 17 corporations and departments authorized by corporate leadership Chubb & Sons.

**Corporation
Role
Duration**

**Schering-Plough Corporation (Merck Pharmaceuticals)–Kenilworth, NJ USA
Senior Project Manager – Business & Competitive Intelligence Applications
Apr' 03 – Apr' 05**

Project Manager for the creation of an EIS (Executive Information Systems) for supporting the Sales and Marketing executives using the Cognos Suite of Tools including Report Net 1.1. Various Phases involved rolling out to 600 senior executives in the US and Global market. Other Support includes Analytics for Pharmaceutical Business unit reporting to CIO and Sales & Marketing VP. Responsibility includes strategy, planning, architecture, sales reporting, data collection, and business analytics.

Special Achievement

- Developed data integration, analytics, data mining and reporting strategy for US Sales/Marketing data warehouse, supporting Data Mart analytics, Data Mining, feed to SFA, CRM using NDC and IMS as well as internal sources using AbInitio, Cognos Suite including Report Net 1.1 and MicroStrategy.
- Developed data marts for Performance metrics pull through analytics, Executive Information (EIS dashboard) and Managed Care analytics at the field force laptops.
- Integrated sales force automation and DSS system to support over 3500 sales reps, with managed care reporting driven by IMS/NDC data warehouse processes.
- Led the architecture, integration, development and implementation for corporate and multiple clients on the MDM, Data warehousing and Business Intelligence environment.
- Evaluated, negotiated, proof of concepts of various products for ETL, Performance Management, Metadata, LDAP servers, Web Portal Servers, common Interface security, Report usage, Telecoms, PDA's and Database products.
- Managed and directed multi-disciplinary team of 12 people with an approved budget of 2 million USD and 6 million USD for capital expenses.
- Responsible for hiring, team building, performance evaluation, scheduling and mentoring resources.
- Led the division in strategic planning, leadership, PMO and line management.
- Designing and Implementing a Web Portal and Users interface for security and tools deployment.



- Steering committee member for Policy and Procedures, Work Review Log, Change Management, Project Initiation, and Training procedures.
- Business Development, Pre-Sales as well as Proof of Concept effort in Leading the group along with BI vendors in developing the prototypes on Cognos Suite, Business Objects, Information Builders, Micro strategy and MapInfo.

Corporation
Role
Duration

Cytec Industries, Inc (Division of American Cyanmide) – NJ USA
Project Manager-Knowledge Management - Business Intelligence
Jun' 01 – April'03

Project Manager for the ongoing creation of the Enterprise datawarehouse, maintenance and support for world wide, Supply Chain, Sales, Tax, and Financial Reporting System. Includes RFP's and RFI's for various functional and specialized software including Demand Management, Planning and Forecasting software. Global Rollout is being deployed in 35 countries and 72 locations and will include multiple laws, regulations, tax structure, languages, weights and currency.

Special Achievement

- Team Leader for Business Requirements, Project Analysis, Maintenance, Support and Development of the Reporting and OLAP environments.
- Managing a staff of 4 developers and architects to meet project requirements and testing deadlines, as well as hiring, team building, performance evaluation, scheduling and mentoring resources.
- Study and Redesign of Production architecture.
- Installation, configuration, design and development of Cognos suite of products in production, development servers and users deployed PC.
- On going Training Cytec Industries Inc.team for First (Help Desk) and second level (Operations) support
- Creation of Client and Web Impromptu reports and PowerPlay OLAP cubes.
- Managing user's requirements and modeling their pre-sales environment.
- Currently on team to evaluate and test variety of Business Intelligence products, OLAP services products, Migration and Change Control Product, MS .NET products.

Corporation
Role(s)
Duration

Root Consulting, Inc aka Exinom Technologies – Strategic Alliance partners with Cognos, PeopleSoft, Informatica, Oracle and Hyperion.
Architect, Administrator, Tester, Business & Systems Analyst and Developer
1997-2001

Provided Consulting Services on Business Intelligence, Data Warehousing, Data Analytics, Data Management & ERP. Working extensively on PeopleSoft Financials & HR Implementation (Functional & technical) and Cognos BI & DW tools: ReportNet, Impromptu and PowerPlay Analytics supporting both internal business and external clients.

Special Achievements

- Key member and core team expert to be certified as a Cognos and PeopleSoft consultant.
- PeopleSoft functional and technical expertise: General Ledger, Billing, Planning & Budgeting & Financial Analytics in Business Processes and application development.

List of Clients (Role & Responsibility detailed below)

ISO, Inc –	May 2000-Jun 2001
Praxair, Inc	Jan 2000-Apr 2000
Colony Liquors, Inc –	Dec 1999-Jan 2000
MetLife Inc –	Jan 1999-Dec 1999
Becton and Dickinson	Jan 1998-Dec 1998
Merck-Medco	Jun 1997-Dec 1997



Corporation
Role
Duration

ISO, Inc (Strategic partners and resellers of Insurance software and applications)
Project Manager– Business Intelligence
May'00–Jun'01

Project Lead for creation of multiple data warehouse for this major Insurance Application Service providers, Consultants and Policy writers. Functions include all insurances comprising of Health, Marine, Life Insurance and Property & Casualty etc. Role involved System design and integration for Cognos application.

Special Achievement

- Designed the Architecture and System integration for the datawarehousing environment including setting up standards for the architectural team and the System Integrator support team.
- Feasibility study on various BI tools e.g. Business Objects, Micro strategy etc
- Installation and Configuration of Cognos web and client products over the enterprise. Installation included connectivity using Client Application Enabler with DB2 Connect and SNA server and client over OS/390 MVS on a Test environment.
- Developed multiple Power play cubes, Impromptu reports, catalogs both for web and client.
- Documentation of various standards and procedures for ISO – Installation, Operational and Procedural manuals.
- Identified various security policies and users interface with ISO database.
- Hiring, training and assisting the Business users, the Developers and the Administrators for the Cognos project. Also includes setting up a Level 2 Support team for supporting Internal, External and International clients.
- Supervising and mentoring of junior members of the QA Team.

Corporation
Role
Duration

Praxair, Inc in Danbury CT and Tonawanda NY. (Subsidiary of Union Carbide, Inc)
Project Leader (Consulting on behalf of Exinom technology)
Jan'00-Apr'00

Member of the Procurement global Business Intelligence & Datawarehouse project team assisting in Information Analyses, Data Access development and enabling rapid maintenance and enhancements. Role included determining the strategy for data access to the data warehouse, evaluating requirements, designing the application and ensuring the development, testing and implementation of that application.

Special Achievement

- Gap Analysis report created for the entire AP-Spend global development.
- Installation and Implementation of Cognos Tools – Impromptu, PowerPlay, PowerPlay Enterprise Servers, Impromptu Web Query and Impromptu Web Reports.
- Creation of Impromptu Ad hoc and standard reports, cubes and cube groups with drill through to Impromptu Web Query Reports.
- Design and implementation of Impromptu Web reports with linkage to various sources.
- Installation, training and maintenance of client software are on End users.
- Developed meta data access approach
- Documentation of the entire project from BRD to closing reports

Corporation
Role
Duration

Colony Liquors,
Business Analyst
Dec'99-Jan'00

Audit & Advisory, Expert Analysis, Review and Comments on the project done by past consultants on Cognos and also guiding and advising them on the creation of a datamart.

Special Achievement

- Documented system and reporting gaps, flaws, possible improvisations and used many level meetings with the various IT teams involved, power users and the business users.
- Provided guidelines for future projects.



Corporation
Role
Duration

MetLife
Business Intelligence, Analytics & Data Warehousing Consultant
Jan'99-Dec'99

Core member in a full project life cycle replacing the existing Institutional Investment Sales Reporting system to a new Y2K adaptable system. Functions included all aspects of Insurance Sales including Health, Life, and Property & Casualty etc. Project involved Project Management using Summit Methodology, interaction with various Consulting Groups and Users involved in all aspects of development.

Special Achievement

- Team Lead for Reports Development, which includes Impromptu, Scheduler and Portfolio.
- Responsibilities included identifying data & user requirements, user profiles and users security, reporting and transactional models, identifying business rules, transformations, conversions and assisting in data design validation and analysis.
- Designed Catalog, Folders, Columns, Table Joins, Calculations and Conditions.
- Trained reporting users and developers in the new Reporting system.
- Followed Project & Process using Summit Methodology.
- Developed physical and logical models Erwin 3.5.2 a design and modeling tool and Information Mapping which is a tool for developing policy, procedures and documentation.

Corporation
Role
Duration

Becton and Dickinson
Cognos Developer & Instructor
Jan'98-Dec'98

Project involved developing reports for the Financial and Accounting Support including Accounts Receivable, Billing, Credit and Collection departments from SQL server with PeopleSoft and BPCS as the source system. Support, Migration & Integration of BPCS to SAP.

Special Achievement

- Mentored and supported 120 users providing classroom teaching, focus group, 1-1 training on Windows 95, Cognos Impromptu and Power play.
- Consulted newly promoted Impromptu Administrators and power users on various aspects and steps of development of catalogs, reports and cubes.
- Redesigned Catalog, reports and the data required for Reporting purposes in the PeopleSoft & AS400 system.

Corporation
Role
Duration

St. Barnabas Health Care System (Managed by Ernst and Young)
Systems Analyst - Patient Accounts and Patient Access.
Jan'97-Dec'98

Dual responsibility for both Systems and Finance especially A/R. Responsibility includes decision support, multi-dimensional reports and analysis, business office re-organization, training, setup, and systems. Trouble shooting and editing of various forms and applications. Analysis includes vendor evaluation and selection, communication activity report, call plans, credit balances, reports to the government and corporate on various health issues to pass through legislation. Instrumental in reporting management on managed care contracts and compliance issues. Indirect Supervision of Billers, Collectors, Patient reps and registrars for Patient Accounts and Patient Access.

Special Achievements:

- Exclusive user of database security for reporting use of XpressWriter and Smartlink 2000. Trainer of HealthCare database and Reporting Software to end users on various reporting tools both Standard and Adhoc reporting as well as extensive use of MS Office Works.
- Created and designed organizational charts, policies and procedures & customer satisfaction standards which are now a base for every new recruit
- Member in committee to develop rules and regulations and departmental standards for both patient access and patient accounts. Patient access includes bed, board, admitting, managed care and surgical services. Patient accounts include billing; follow-up, credit and charity care departments.



- Presentation of Project Reports through the aid of a Decision Support system, Programming and editing Billers workbench and formally trained as a trainer for the system in Dallas, Charlotte and Detroit.
- Committee member to help in policy changes, re-organization, quality control, software and hardware selections and improvisations and cash flow under the guidance of Management Consultants of Ernst & Young.

**Corporation
Role
Duration**

**Venus Industries, Inc / Main Street Men's Club, Inc
Vice-President (Corporate) / Chief Executive Officer (Retail)
Jan'94-Jan'97**

Partner/Owner in a Manufacturing and Retail industry operating in NY and Moscow with operations in NY, NJ, N.Carolina, Moscow and India. Responsible for day-to-day operations, vendor and product selection, sales, advertisements, trade shows, imports-exports, selection and designs of manufacturing neckties, boxer shorts and custom designed T-shirts under the brand name LETAP and VENUS.

Location of the Retail units were: 39 E 28th St - NYC, WillowBrook Mall, Paramus Park Mall, Woodbridge Mall in NJ, St 2, Sinichkina 9-2-16 in Moscow Russia, Broadway and GreenAcres Mall in NY and Cary Towne Center - NC

Special Achievements:

- Personally responsible for the explosive growth from a manufacturing unit to a major neck tie chain in a span of three years under the banner Main Street Men's Club, Inc.
- Participated in Trade shows in both MAGIC, AMD/ASD at Jacob Javits, NY, Orlando Convention center, Florida, Las Vegas Convention center, Las Vegas, Chicago Convention, Illinois, St.Petersburg and Moscow, Russia in all three years.
- Retailers and Wholesalers for garments all over the United States, Russia, Germany, Poland, Puerto Rico and parts of South America.
- Wholesalers and Suppliers of consumer products and custom designed products in the former Soviet Union and multi-national corporations such as Amway and NASA.
- Importers of textiles and food products from China, Korea and India and exported and distributed in the USA and Russia.
- Achieved Sales upto one million dollars worldwide and also had a Suppliers credit line for over two hundred and fifty thousand dollars.
- Factor in Dun and Bradstreet for both self and Main Street Men's Club under the banner Venus Industries.

**Corporation
Role
Duration**

**St. Joseph's Hospital and Medical Center
Business Analyst (Hospital) / Business & Systems Administrator (Family Health
Center), 703 Main Street, Paterson, NJ 07503
Mar'88-Dec'94**

Responsible for administration and co-ordination of all accounts receivable and billing. Responsibilities included Cash Application and analysis of financial A/R and Billing reports, along with reconciliation of health insurance providers, bank and insurance statements. Also responsible for Credit and Collections. Other work also included assisting in special financial projects and training new employees. Also involved in general office management, third party collections, and reimbursements.

Special Achievements

- Accomplished the complete design, selection and implementation of a Dental and Medical clinic network information system.
- Specialization in Hospital Information Systems on SMS, MCIS and Gaffe.
- IT lead for implementation and execution of Clinical Financial Systems including budget management, site management and payment management and contract management among other modules.
- Member of task force in charge of completes overall transfer and changeover from a non-profit organization to a profitable institution.



Corporation
Role
Duration

City Federal Savings Bank & Loan Association, Berdan Ave, Wayne, NJ 07470
Account Analyst
Nov'87-Feb'88

Special Achievements:

- Product Sales, Servicing & Management of high net worth accounts.
- Assist Branch in accounts & audit preparation.
- Assist in training interns, tellers & new employees.